



# An Energy Efficiency Workshop & Exposition

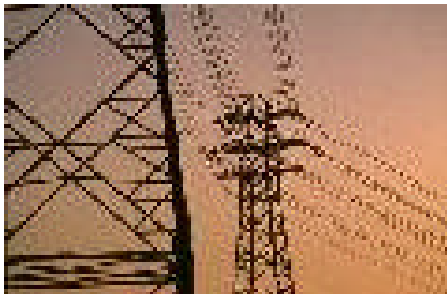
Kansas City, Missouri



## ***ENERGY SOLUTIONS***



## How Federal Supply Schedules Can Help



June 3-6, 2000

[www.energy2001.ee.doe.gov](http://www.energy2001.ee.doe.gov)



# ***INTRODUCTION***

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- Introduce Speakers
- General Products Center
  - Fort Worth, TX
- Management Services Center
  - Auburn, WA
- Hardware Superstore
  - Kansas City, MO



## ***Overview of Products/Services Available***

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- **Energy Solutions Catalog**



- **Lists all schedules and points of contact in each center. Some changes since printing**

- **Summary of Schedules Program**

June 3-6, 2001

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## ***What are the Advantages of Schedules ?***

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- Streamlined Ordering Procedures
- No limits on Order Size
- Price Flexibility on Larger Orders
- Blanket Purchase Agreements
- Contractors can Team for Larger Projects



## ***What are the Advantages of Schedules ?***

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- Purchase Cards Accepted
- Socio-Economic Goals Considered
- Latest Technology
- Competitive Prices



## ***Hardware Superstore***

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- Residential Appliances
- Office Equipment Technologies (IT Center)
- Window Shading Systems (Furniture Center)
- Alternative Fuel Vehicles (Fleet)



## ***General Products Center***

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- Lighting Products Solar Technologies
- Solar Technologies
- Electronics
- Energy Efficient Construction/Building Materials
- Water Saving Technologies



## ***General Products Center***

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- Commercial Appliances
- Energy Management Systems/Chillers
- Generators
- Power Distribution Systems
- Installation/Maintenance/Training  
Available on Many Items
- Professional Services





## ***How do I Purchase Products ?***

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- Under Micropurchase Threshold (\$2500): Place Order Directly with Contractor that best meets your requirements
- Over \$2500
  - Review GSA Advantage or Review 3 Schedule Contractors' Pricelists
  - Make Best Value Determination



## ***How do I Purchase Products ?***

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- Over Maximum Order Threshold:
  - Review Additional Pricelists or GSA Advantage
  - Seek Price Reductions from Schedule Contractors that Represent Best Value
  - Place Order with Schedule Contractor Offering the Best Value



## ***Best Value Considerations***

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- Probable Life of Selected Product
- Environmental and/or Energy Efficiency Considerations
- Technical Qualifications
- Training



## ***Best Value Considerations***

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- Past Performance
- Trade-In Considerations
- Warranty
- Maintenance Availability
- Administrative Costs



## *Management Services Center*

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### o Energy Management Services Schedule



- Metering services, billing oversight, preparing statements of work, planning and strategy, audits, use of alternative energy sources
- Purchase electricity, natural gas, renewable energy



# *How to find the best contractor for your job*

- Schedule E-library
- GSA Advantage!
- Contractor spreadsheet on our website:  
➤ [www.northwest.gsa.gov/fss/energy/](http://www.northwest.gsa.gov/fss/energy/)

**Schedule E-LIBRARY**

**GSA Advantage!**

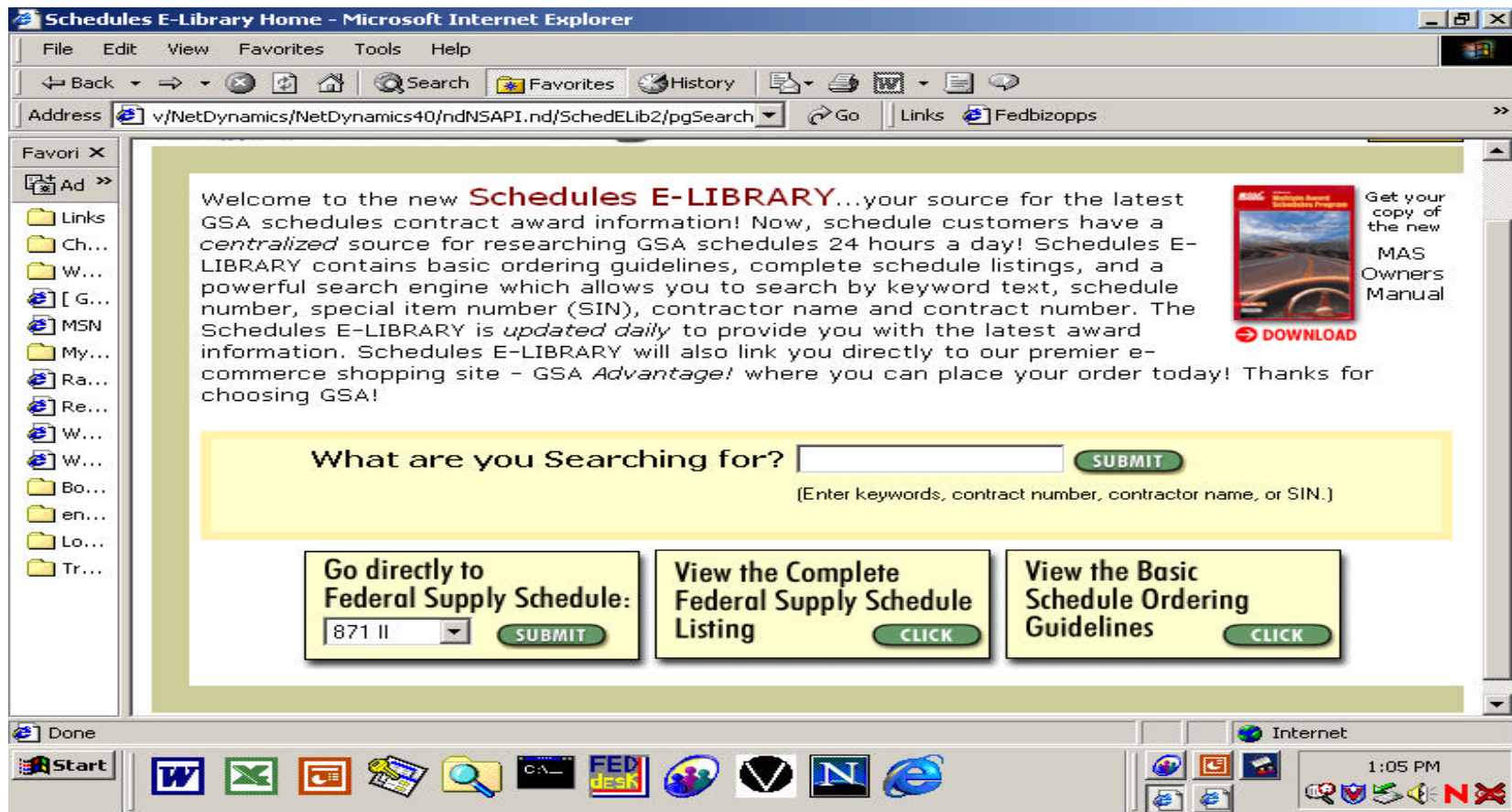


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# Schedules E -Library



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**GSA Schedules E-LIBRARY** GSA ADVANTAGE! GSA/FSS HOME HELP

SEARCH SCHEDULE LIST BASIC SCHEDULE ORDERING GUIDELINES

**ACR ENGINEERING, INC.**

Address: 2206 RICHMOND AVE  
HOUSTON, TX 77098

Phone: (713)523-3109

E-Mail: [wponder3@aol.com](mailto:wponder3@aol.com)

Web Address: <http://www.acreng.com>

- Small business
- Other than minority business enterprise

Schedule #	Description	Contract #	Expiration Date	SINS	Items Available in GSA Advantage?
<a href="#">871 II</a>	ENERGY MANAGEMENT SERVICES	GS-10F-0238K	May 14, 2005	871 200 871 201	<a href="#">yes...View/Order</a>

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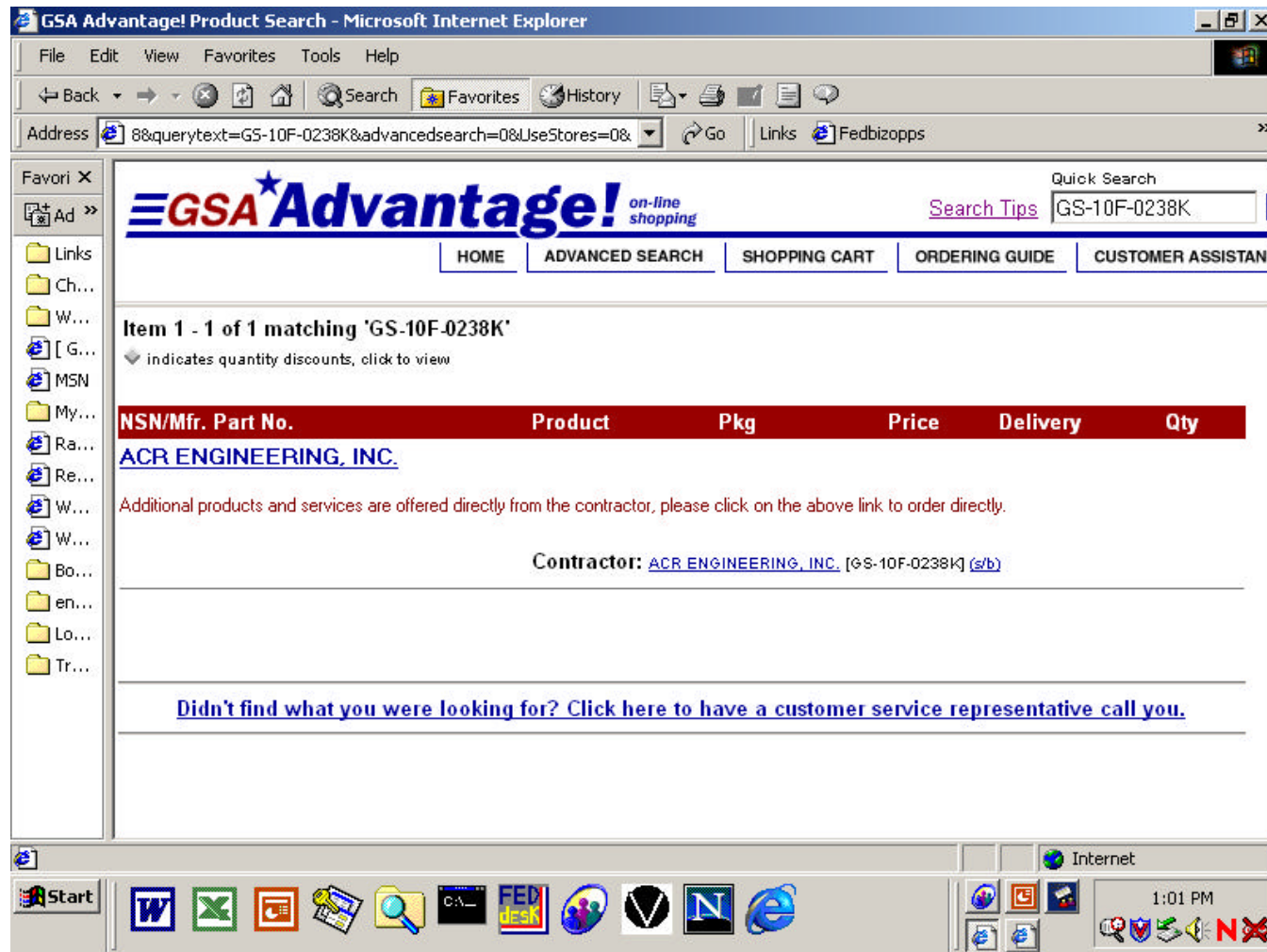




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Site designed and produced by Carolyn Boden. For assistance please contact at [cboden@ispchannel.com](mailto:cboden@ispchannel.com).

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Address [www.doe.gov/cgi-bin/advantage!765+26470858+KPX4PRE2+GS10F0238K](http://www.doe.gov/cgi-bin/advantage!765+26470858+KPX4PRE2+GS10F0238K) Go Links Fedbizopps

**Products or Services:**

SIN 871-200: Energy Management Program Support  
 SIN 871-201: Energy Audit Services  
 About ACR Engineering, Inc.  
 ACR Engineering is based in Texas with the main office headquartered in Austin and satellite offices in other states. We use innovative ways to make buildings and systems more energy efficient and less costly to own and operate.

**Types of Services**

- \* Energy Management and Cost Control
- \* HVAC, Control System, and MEP Design
- \* Commissioning and Recommissioning
- \* Energy Saving and Performance Monitoring and Verification
- \* Electric Deregulation Assistance, Utility Rebates and Incentives
- \* State and Federal Energy Programs Initiatives

**Rates**

Our pricing is based on the following rates. These rates apply to both SIN 871-200 and SIN 871-201.

Labor Category Offered	Year 1	Year 2	Year 3	Year 4	Year 5
Principal / Officer	\$80.00	\$83.00	\$86.00	\$89.00	\$92.00
Project Manager	\$79.00	\$82.00	\$85.00	\$88.00	\$91.00
Registered Engineer	\$61.00	\$63.00	\$65.00	\$67.00	\$69.00
Graduate Engineer	\$58.00	\$60.00	\$62.00	\$64.00	\$66.00
M/E Technician	\$48.00	\$50.00	\$52.00	\$54.00	\$56.00
Drafting Technician	\$42.00	\$43.00	\$45.00	\$47.00	\$49.00
Clerical	\$31.00	\$32.00	\$33.00	\$34.00	\$35.00

Ordering Instructions

Done Internet

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Contract #	Coded* Information	CCR EXP.	Begin Date	End Date	Contractor	Street	City	State
GS-10F-0238K	s,LH		5-15-00	5-14-05	ACR Engineering, Inc.	2206 Richmond Avenue	Houston	TX
GS-10F-0324K	s,LH		8-1-00	7-31-05	EME Group	135 Fifth Avenue	New York	NY
GS-10F-0353K	s,FFP		8-21-00	8-20-05	Energy Services Provider Group	518 N. Charles St	Baltimore	MD

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Service Specialties	United States Offices	Overseas Offices	Point of Contact	Telephone	Email	Website
ACR Engineering, Inc. Was incorporated in 1980 in response to a need for quality engineering in the relatively new energy engineering discipline. Our mission is to provide practical solutions to mechanical and electrical problems where close control of o	TX		Willis Ponder	713-523-3109	Wponder3@aol.com	
EME Group is a full service, "hands-on" engineering firm which provides comprehensive energy conservation and building design services. Our specialties include energy and water conservation auditing including facility modeling and life cycle cost analysi	NJ, PA		Michael McNamara	212-529-5969	mmcnamara@emegroup.com	<a href="http://www.emegroup.com">www.emegroup.com</a>
DOE certified ESPC contractor performs auditing and makes recommendations to optimize energy savings, performs analysis, optimal habitat design, training, financing alternatives to provide cost effective solutions	MD		Brian O. Curran	410-332-0644	bcurran@energyservices.net	<a href="http://www.energyservices.net">www.energyservices.net</a>

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## ***How Do I Purchase Services ?***

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- Under Micropurchase Threshold (\$2500): Place Order Directly with Contractor whose services best meets your requirement.
- Over \$2500
  - Prepare a Statement of Work
  - Send Request for Quote and Statement of Work to 3 Schedule Contractors
  - Evaluate and Make Best Value Selection



## ***How Do I Purchase Services ?***

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- Over Maximum Order Threshold
  - Prepare Statement of Work
  - Send Request for Quote and Statement of Work to *more than 3* Schedule Contractors *AND Seek Price Reductions*
  - Evaluate and Make Best Value Selection

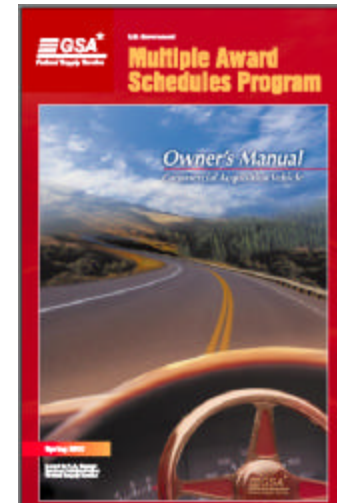




## *Other Resources*

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- FSS Website: [www.fss.gsa.gov](http://www.fss.gsa.gov)
- FSS Environmental/Energy Website:  
[www.fss.gsa.gov/environ/](http://www.fss.gsa.gov/environ/)
- MAS Owners Manual
  - [www.fss.gsa.gov/pub/](http://www.fss.gsa.gov/pub/)







**Mary Snodderly**  
**GSA Hardware SuperStore**  
**Marketing**  
**Phone (816) 926-6750**  
**Fax (816) 926-1661**  
**[Mary.snodderly@gsa.gov](mailto:Mary.snodderly@gsa.gov)**

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Kansas City, Missouri



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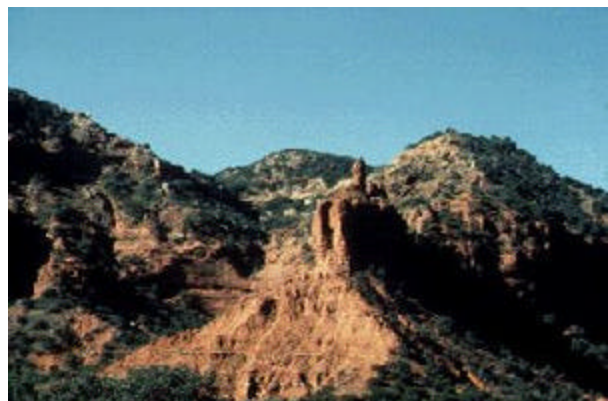
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Kansas City, Missouri



***Alan Searsy***

***General Products Center***

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Fax: 817-978-2776

[alan.searsy@gsa.gov](mailto:alan.searsy@gsa.gov)

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